



GRANT APPLICATION STEP 1 - PROJECT BASICS

Project Title:

Integrating Rural Farmers into Regional Economy

Amount Requested:

\$4,734.88

WC Application Type:

IGP

WC Partnership Type:

PCV

Project Primary Focus:

Economic Opportunity

Project Secondary Focus:

Economic Opportunity

Accelerator Grants Competition Focus:

Country:

Albania

Region/Province:

Qarku Shkoder

District/Department:

Fushe-Arrez

Nearest Town/Municipality:

Fushe-Arrez

Village/Community:

Kryezi

Language/s spoken locally:

Albanian

Locate the community on Google Maps (as best you can) and share the link, or tell us exactly what to search for:

42.07546300508538, 20.049353346088537

GRANT APPLICATION STEP 2 - PROJECT PARTNERSHIP

A. Community Organization

Name of Community Organization:

Fushe-Arrez Winery

Where specifically is the Community Organization based?

Albania

Community Organization's website or website where we can learn more about your work (if available):

N/A

What year was your community organization founded and what is its origin story?

The Fushe-Arrez Winery is a grassroots-style organization created specifically for this project in October 2018. Its mission is straightforward: to create and maintain a viable, farmer-owned and women-led winery in Fushe-Arrez, Albania. For years, our founder Anduel Gjinaj has worked as an environmental engineer in the Fushe-Arrez municipality. While he has a stable job, his work has taken him throughout the rural villages surrounding Fushe-Arrez, and he has witnessed firsthand the devastating effects of the 12% full-time employment rate in the community. With young people flooding out of the villages and almost no employment opportunities, he wanted to create a movement that could bring both income and purpose to the rural women who spend so much time and effort to maintain their family farms. After sharing this idea with local leaders, family farmers, and the PCV Ryan Sullivan, the Fushe-Arrez Winery began to take shape. The organization currently has 20 small family farms signed on to participate, all of whom are excited about leveraging their wine and raki surpluses to introduce an exciting new product into the local and regional market.

What are your organization's current programs/activities?

This organization has been created exclusively to found and maintain the Fushe-Arrez winery.

Is your organization legally registered?

No

The Fushe-Arrez Winery is an informal, grassroots-style organization with no salaried positions. While the Winery itself is unregistered, our team has secured a partnership with AgroPuka, a well-respected agricultural NGO based in northern Albania. AgroPuka will help the Winery facilitate technical training sessions for our family farmers, assist with distribution and developing a growth strategy, and support the Winery with regulatory compliance and registration as the business grows. Furthermore, they will also be providing a secure bank account for depositing funds. We are confident that the flexibility of an unregistered community organization combined with the institutional support offered by a respected NGO will be an advantage for the Fushe-Arrez Winery. The organization will be unencumbered by regulation as the business grows, but prepared to formalize our operations in the future with guidance from AgroPuka. As detailed in Step Three of the Application, the organization's financial structure, combined with AgroPuka's enduring support, will ensure that all incentives are aligned and that the project is sustainable.

Does your organization have an elected governing body?

No

The organization is comprised of 20 women representatives from 20 family farms in Kryezi village, and our founder and Project Leader who has been given the role of Managing Director by the organization. The primary stakeholders have granted the Managing Director the authority to execute business decisions on both a short-term and medium-term scale. Long-term decisions will be made at the Annual Stakeholders Meetings, which will be facilitated by the Managing Director. Decisions at the annual meeting will be voted on by our 20 stakeholders and owners, with the Managing Director voting only in case of a 10-10 tie.

Do women hold 50% or more of the leadership positions within the organization? Please describe the number and types of positions held by women.

Yes

As described, each family farm representative will be female. These representatives will be the primary stakeholders of the organization.

Has this organization ever received a grant from an international organization?

No

Does your organization have a bank account with more than one authorized signatory?

Yes

While the organization itself does not have a bank account, AgroPuka will be providing the Winery with access to one of its secure accounts. This account is able to receive international wire transfers. AgroPuka will help ensure financial accountability throughout the duration of the project by making sure that the Winery provides proper order forms and receipts before withdrawing project funds for procurement.

Is the organization affiliated with the government at any level?

No

B. Local Leader

Local Leader First Name:

Anduel

Local Leader Middle Name:

Local Leader Last Name:

Gjinaj

Local Leader Date of Birth:

08/17/1989

Local Leader Gender:

Male

Local Leader Local Address:

Fshati Fushe-Arrez, Fushe-Arrez, Albania 4402

Local Leader Email:

anduelgjinaj@gmail.com

Local Leader Phone:

+355685185366

Local Leader's Highest Level of Education:

Graduate Degree

Please provide a rationale for why the Local Leader is qualified to lead this project, listing any additional relevant experience, skills or certifications:

Anduel Gjinaj is an environmental engineer from a village just outside of Fushe-Arrez. He has project management experience and a certificate from Peace Corps in Project Design and Management. He works for the municipal government in Fushe-Arrez in the territorial planning division, but also has experience as an entrepreneur. Andi paid his way through university by founding a bicycle shop in Tirana with one of his brothers. The business was so successful that they expanded to three stores and are still profitable 12 years later. His combination of technical skills, business experience, and local connections make him the perfect Project Leader for this initiative.

C. Established Field Partner**First Name:**

Ryan

Middle Name:**Last Name:**

Sullivan

Date of Birth:

05/24/1995

Gender:

Male

Local Address:

Fushe Arrez, Albania 4402

Email:

ryan@ss-family.com

Phone:

+366697053094

Highest Level of Education:

Bachelor's Degree

Please provide a rationale for why the established field partner is qualified to participate in this project, listing any additional relevant experience, skills or certifications:

Ryan has considerable international project development and management experience in a variety of challenging contexts, including several municipality-wide projects based in Fushe-Arrez. He speaks high-level Albanian, and has already executed several projects in Kryezi village that have facilitated relationships with local leaders and key project stakeholders. He has a certificate in Project Design and Management from Peace Corps Albania, and has designed and implemented projects in Thailand (with both the International Rescue Committee and his own NGO, Village to Village), Laos (Village to Village), and with refugees in Greece (Village to Village and Action for Education). His project design and management experience in the development and aid sectors are complemented by stints with several tech startups in the United States, where he picked up business development knowledge that will be applicable when trying to help get the Fushe-Arrez Winery off the ground.

Have you ever received a grant from an international organization?

Yes

While serving as a PCV, I have received a SPA Grant. The contact point is: Marsela Loci: mloci@peacecorps.gov

How long have you been living and/or working in the primary project site?

13 months

When do you expect to no longer be living and/or working in the primary project site?

03/03/2020

GRANT APPLICATION STEP 3 - PROJECT DESIGN

When will this project start and what is its estimated duration in months?

June, 2019. 6 months

What is the proposed project, and how will it be implemented? Who will it benefit directly, and why is it important to them? Be specific, we need to clearly and practically understand what you intend to do with a grant from World Connect.

With this project, we will help integrate 20 women-led family farms from Kryezi village into the Northern Albanian economy by creating a farmer-owned winery. Specifically, we will improve producer capacity through a series of technical trainings conducted by a team of wine experts, secure and broaden distribution channels in both the Fushe-Arrez community and beyond, and purchase the machinery required to process, filter, store, and bottle wine and raki. Once the winery is operational, farmers will retain 75% of company revenues, while 25% will be allocated toward operating costs and marketing initiatives. With a full-time employment rate of 12% and high rates of both in-country migration and emigration, the Fushe-Arrez community is in desperate need of a sustainable income-generating activity. There is currently no room in the local or regional market for home producers from Kryezi village to sell their goods due to insufficient infrastructure and a weak formal economy. Through this project, we will improve product quality and leverage relationships with key community players to distribute product to businesses in Fushe-Arrez and the surrounding area, thereby stimulating economic growth and income generation for the stakeholders that need it most.

Please provide a description of the affected community/ies as it relates to this project. Focus on characteristics such as the number of people and households, climate and topography, distance to the nearest schools and health facilities, sources of local employment/income, and tell us about any marginalized populations locally.

Kryezi is a small village located approximately 3.5 kilometers from the Fushe-Arrez town center. A part of the rural Qafe-Mali administrative unit, there are essentially no private-sector employment opportunities apart from a few coffee lokals and a single bujtina guesthouse. As such, the vast majority of residents survive by maintaining family farms. A subset of the population has livestock, but this is increasingly rare as the young people required to tend to the herds continue to migrate from the rural North of Albania toward the economic center of the country in the Tirana-Elbasan-Durres region. While some family farmers bring their goods to Fushe-Arrez, high transportation costs and low demand act as constraints on income generation. Selling goods is impossible in Kryezi due to its small size and lack of product diversity from farm-to-farm, so family farmers have few opportunities to earn income from their wine and raki surpluses.

Please describe daily life for the individuals who will participate in your proposed project.

Women in Kryezi wake up at 4am. They make breakfast and coffee for their husbands, and then start their work days before the sun comes up. Their tasks are varied, and may include lighting fires and tending the raki still for 15 hours; picking grapes or mashing them by hand; filling jugs of wine; baking bread; or planting beans, spinach, peas, or corn. While the kind of work these women do varies, punishing hours and a long list of responsibilities are constant. When the farm work ends, housework begins. Women in Kryezi (and throughout Albania) are responsible for all cooking and keeping the home spotlessly clean. 15 to 18-hour workdays are the norm when trying to keep a family farm and household afloat in rural Albania, and none of these work hours are paid. We want to help turn some of those burdensome work hours into disposable income, and we are confident that the Fushe-Arrez winery will be the way to do it.

How was the project determined as a priority by the community? Please specify how women were involved in this process.

As a loose concept, this project has been in the development phase for several years. Our Project Leader, who is from a village outside of Fushe-Arrez and works as an environmental engineer, is acutely aware of the widespread poverty in the villages throughout the municipality. His parents are family farmers, and both still work 15 hours a day in their mid-70's. Since he returned to Fushe-Arrez from Tirana after finishing a masters program, he has thought about ways to create opportunities for those struggling on family farms. This year, the idea for a farmer-owned winery started to take shape. For the past six months, our Project Development Team has met with community stakeholders to ensure that this idea is both feasible and well-aligned with

the interests of the primary project stakeholders: women in Kryezi. We have consulted NGO's, engineers, local leaders, the mayor of Qafe-Mali, and the Kryezi village elder. Most importantly, we have held several open meetings for farmers, and conducted "site visits" in which we spent time with women in Kryezi to learn more about their priorities and preferences in an informal setting. Throughout these interviews, a single word was often repeated: mrekuilli (miracle). Our stakeholders are truly excited about the potential impact of this project, and so are we.

Describe in detail the roles and responsibilities of each of the key actors below in the design and implementation of the project.

Community Organization: Fushe-Arrez Winery

AgroPuka will be responsible for organizing the capacity building training portion of the project in collaboration with the Fushe-Arrez Winery. It will leverage its connections throughout the country to bring well-respected wine experts to Kryezi and conduct several intensive, practical workshops focusing on improving product quality. The organization will underwrite the costs associated with these trainings. AgroPuka will also be holding the project funds and acting as a safeguard to verify that spending stays on budget. In the future, AgroPuka has committed to help the Winery with regulatory compliance and obtaining Organic certification, as well as providing access to their national distribution channels.

Local Leader: Anduel Gjinaj

The Project Leader will be responsible for acting as a liaison between AgroPuka and the primary project stakeholders. He will inform farmers of all training sessions, and be responsible for all other communication between the producers and AgroPuka. He will also be responsible for purchasing and transporting the winery machinery as detailed in the budget. His other roles include organizing transportation for product from Kryezi to the winery in Fushe-Arrez, as well as from the winery to clients. After the project is implemented and the business begins operations, the Project Leader will serve as the Managing Director for the business. His roles in this capacity will be directing business development and growth, coordinating marketing and quality control programs, maintaining sales records and managing inventory, and facilitating the annual stakeholders meetings.

Established Field Partner: Ryan Sullivan

In an effort to promote long-term sustainability, the Project Leader and Community Partner will manage the majority of tasks related to project implementation. Ryan's primary role during project implementation will be ensuring that all actors adhere to the timeline and execute their tasks

as scheduled. He will help with all expenditures to ensure proper documentation and transparency, as well as be present at all technical trainings. While he is at site, he will help with marketing and establishing a web presence for the organization.

Community Members:

Throughout the project development process, the principle stakeholders have been the wine and raki producers in Kryezi. Their feedback and enthusiasm has shaped our project development in numerous ways, including site selection and ownership structure of the business. In terms of project implementation, all family farmers will be responsible for participating in each technical training session facilitated by AgroPuka and the wine experts. Furthermore, each family farm will be responsible for cataloguing inventory of surplus wine and raki for Year One, and estimating production numbers for the next harvest. Home producers will coordinate with the Project Leader for transporting product from Kryezi to the winery in Fushe-Arrez for processing. Annually, all farmers will participate in a meeting facilitated by the Project Leader/Managing Director to review the finances of the previous year, as well as to develop growth strategies and other initiatives.

Describe in detail the roles and responsibilities of each of the key actors below in managing and ensuring transparency of the finances for the project.

Community Organization: Fushe-Arrez Winery

AgroPuka will serve as the institutional backstop that ensures that all expenditures are transparent and appropriate. They will hold the project funds in a secure bank account, and provide cash to the Project Leader and PCV Partner after they show AgroPuka an up-to-date order form with listed prices. After purchases are complete, they will compare receipts with order forms to maintain accountability. They will also be responsible for creating receipts for the capacity building trainings and transferring those to the PCV Partner for safekeeping. After the project closes, financial management responsibilities will be transferred to the Fushe-Arrez Winery, and maintained by the Project Leader.

Local Leader: Anduel Gjinaj

The Project Leader will be directly responsible for completing purchases with the funds distributed by AgroPuka. He will manage order forms and collect receipts, and send them to AgroPuka after each purchase. Ultimately, he will give both order forms and receipts to the PCV Partner for safekeeping. After the conclusion of the project and the start of business operations, the Project Leader will create an account at Raiffeisen bank for the Winery. He will be responsible for maintaining sales records and distributing dividends to the producers on a monthly basis, as well

as managing inventory and collecting receipts from each transaction.

Established Field Partner: Ryan Sullivan

After the Project Leader collects funds from AgroPuka, purchases supplies and shows AgroPuka both order forms and receipts, the PCV partner will be responsible for storing these forms. He will also collect receipts from AgroPuka for the capacity building trainings.

Community Members:

Our producers will collect their share of company revenues (75% divided evenly among stakeholders) on a monthly basis. Each family farm will be provided with a receipt detailing the total amount of wine and raki sold, and their percentage of the sales. Producers will work closely with the Project Leader to ensure that there is total transparency in terms of sales each month.

How does the project build upon the efforts of the local community and/or other locally-led groups, such as neighborhood associations, women's groups, health clinics, local government, etc., which are not the listed Community Organization partner on this application?

One of the reasons that we are confident in the long-term viability of the Fushe-Arrez Winery is that the wider community has invested in several projects that will encourage collaboration and joint growth. The municipality is developing a "Bio-Ishull" (Organic Island) in the center of Fushe-Arrez town which will give small businesses a free marketplace to sell their goods. This will be a logical project partner with the Winery, and will increase product visibility on the local level to both residents of Fushe-Arrez and tourists. Along with the Bio-Ishull, an increased focus on tourism development in Fushe-Arrez has brought several new guesthouses into the zone. The Winery has already secured relationships with these businesses. Not only will these guesthouses be direct clients of the Winery, but they will increase the number of visitors in the zone and expand the market for consumer goods. The Winery project also builds on a long-term income-generating activity in Fushe-Arrez. Several years ago, AgroPuka conducted a capacity building training for farmers in Kryezi with the goal of helping family farms improve the quality of the wine. This was a mitigated success; while the quality of wine improved, there was no investment in infrastructure, consolidation, or distribution and access to markets, so there was no substantial boost in income for participants. As such, our Winery initiative will reap the benefits of this completed project.

What are your sustainability strategies for this project? For example, five years from now, what will remain, who will be responsible for what remains, and what ongoing costs do you foresee?

The Winery ownership and revenue-sharing structure ensures that key stakeholders will maintain commitment to long-term growth and project

sustainability. The primary mechanism for ensuring growth is that the producers will be the controlling stakeholders of the business, and collect 75% of annual revenues. As their compensation will be staked not to a salary but to the performance of the business, they will be incentivized to push for long-term growth. Our Project Leader will also remain committed to the business due to a revenue-sharing option that will become available to him after two years of operations. He is donating the warehouse space in which the winery will be housed for the first two years of business so that the company can minimize costs as it ramps up operations. However, he will be compensated with a rental fee in the third year and onward equal to 2.5% of annual revenues. We are confident that this financial boost in Year Three will encourage him to remain enthusiastic about managing the winery in the long-run. Ongoing costs for this project include bottles, corks, labels, a contracting fee for a seasonal warehouse employee, and transportation costs. These will be covered in accordance with our revenue-sharing agreement, in which 25% of company revenue is allocated toward these types of operating expenditures. According to our financial projections, the organization will be financially viable directly after the initial investment. (The estimated operating costs for the first year will be covered by our project revenue, which has been calculated based on received orders.). Not only has the Winery already collected approximately 1,000 liters of orders for Year One, but clients have expressed interest in setting up long-term deals with the Winery in Years Two and onward. Due to the financial incentives built into this project, we are confident that both the farmers and our Project Leader will be firmly committed to working together over the long-run. Our Project Leader will continue to act as the Managing Director, and Kryezi farmers as the majority owners and controlling stakeholders of the Fushe-Arrez Winery. In five years, we envision a steadily growing business that relies on AgroPuka for support in navigating the challenges associated with breaking into the national market. There are also several different verticals that the organization might choose to pursue to diversify revenue streams in the long-run: production and sale of grape juice, and winery visits for tourists. These will be discussed by stakeholders after the business gains momentum, at the first Annual Stakeholders Meeting. Finally, we have developed a contingency plan in the case that the Project Leader wants to reduce his role in the company in the coming years. AgroPuka will be prepared to take over his role, and work with the producers to manage logistics, marketing, and growth strategy.

How does the community, particularly women, define success for this project? Please list their three most important success indicators. Describe how each of these indicators will be measured and by whom.

After discussions with local leaders, community members, and our producers, it is clear that the primary indicator of success will be an increase in income for each of the primary stakeholders during the first year of operations. This is important for ensuring community buy-in and keeping producers motivated. Our objective is to sell 1000L of wine and raki in the first year of operations, which will translate into approximately 15,000 ALL to each of our producers. This will be measured by our Project Leader, who is responsible for maintaining sales records. The second indicator of success for this

project is an increase in sales for the second year of operations, which can also be easily measured by the Project Leader. The final indicator of success, as specified by our stakeholders, is a useful training session by the wine experts. This will be assessed through a feedback session at the end of the trainings in which stakeholders evaluate the usefulness of the training sessions.

What will be the impact of your project on the community, and specifically on women? What will it change for the community, and specifically for women?

The impact of this project could be profound. Not only will the creation of a winery in Fushe-Arrez stimulate economic growth and create income for impoverished family farmers, but it will empower women as household leaders and give them more opportunities as community stakeholders. Firstly, women from Kryezi will be exposed to high-level instruction on wine production as part of the capacity building piece of this project. This will provide them with tangible skills that will encourage project success, and also position these women to be the leaders of their individual wine production operations. As the Winery grows, women in Kryezi will have increased disposable incomes; they will be able to better support their families, and maybe even diversify their family farms or launch subsequent businesses. They will also increase consumption of other goods and encourage knock-on economic benefits in both Kryezi and Fushe-Arrez. If the business continues to grow sustainably, it could act as an anchoring mechanism that encourages young people to stay in their hometowns, as opposed to emigrating or moving to the capital. More broadly, creating a winery in Fushe-Arrez will demonstrate that economic development is possible not only in Tirana, but in the poor mountains of Northern Albania. This project will increase income for poor farmers, empower women as community leaders, and generate both economic growth and future employment opportunities.

Is there anything else we should know that will help us in make a decision about partnering on this proposed project?

I'm confident that we have put together a well-thought out project that draws on participatory development principles and will be conducive to sustained success. We're grateful for your time and consideration, and excited about working together to create an impactful project in the Fushe-Arrez community.

GRANT APPLICATION STEP 4 – PROJECT BUDGET

Exchange Rate

1 USD = 109.95 Albanian Lek (ALL)

Budget Summary

Category	Grant Request (USD)	Community Cash (USD)	Community In-Kind (USD)
Labor	\$0.00	\$1,091.41	\$0.00
Equipment	\$3,677.58	\$326.06	\$659.39
Materials/Supplies	\$1,057.30	\$147.34	\$0.00
Equipment/Materials/Supplies Transport	\$0.00	\$0.00	\$90.04
Land/Venue Rental	\$0.00	\$0.00	\$0.00
Travel/Per Diem/Food/Lodging	\$0.00	\$0.00	\$0.00
Other	\$0.00	\$0.00	\$0.00
Total:	\$4,734.88	\$1,564.80	\$749.43

Budget Details

Description	Category	Unit Cost (local)	Quantity	Total Cost (local)	Grant Request (local)	Community Cash (local)	Community In Kind (local)	Grant Request (USD)	Community Cash (USD)	Community In Kind (USD)
Wine Press	Equipment	38000.00	1	38,000.00 ALL	38000.00			\$345.61	\$0.00	\$0.00
Fire Extinguisher	Equipment	4900.00	2	9,800.00 ALL		9800.00		\$0.00	\$89.13	\$0.00
Transportation Costs	Equipment/Materials/Supplies Transport	66.00	150	9,900.00 ALL			9900.00	\$0.00	\$0.00	\$90.04
Wine Expert Trainers Fees	Labor	8000.00	15	120,000.00 ALL		120000.00		\$0.00	\$1,091.41	\$0.00
Office Equipment (Computer, desk, printer, chairs)	Equipment	72500.00	1	72,500.00 ALL			72500.00	\$0.00	\$0.00	\$659.39
Spanish style .75L Wine Bottles	Materials/Supplies	50.00	500	25,000.00 ALL	25000.00			\$227.38	\$0.00	\$0.00
European style .75L Wine Bottle	Materials/Supplies	70.00	500	35,000.00 ALL	35000.00			\$318.33	\$0.00	\$0.00
5L Plastic Wine Bags	Materials/Supplies	95.00	250	23,750.00 ALL	23750.00			\$216.01	\$0.00	\$0.00
5L Wine Boxes	Materials/Supplies	130.00	250	32,500.00 ALL	32500.00			\$295.59	\$0.00	\$0.00
Wine/Raki Vats	Equipment	100000.00	2	200,000.00 ALL	200000.00			\$1,819.01	\$0.00	\$0.00
Grape Grinder	Equipment	65000.00	1	65,000.00 ALL	65000.00			\$591.18	\$0.00	\$0.00
500L Storage Buckets	Equipment	7500.00	4	30,000.00 ALL	30000.00			\$272.85	\$0.00	\$0.00
Storage Bucket Tops	Equipment	2200.00	4	8,800.00 ALL	8800.00			\$80.04	\$0.00	\$0.00
Smaller Storage Bucket	Equipment	4000.00	1	4,000.00 ALL	4000.00			\$36.38	\$0.00	\$0.00
Large Filter	Equipment	32000.00	1	32,000.00 ALL	32000.00			\$291.04	\$0.00	\$0.00
Tubing	Equipment	300.00	10	3,000.00 ALL	3000.00			\$27.29	\$0.00	\$0.00
Brackets	Equipment	200.00	2	400.00 ALL	400.00			\$3.64	\$0.00	\$0.00
Kf V12 Washers	Equipment	80.00	50	4,000.00 ALL	4000.00			\$36.38	\$0.00	\$0.00
Kf V16 Washers	Equipment	80.00	50	4,000.00 ALL	4000.00			\$36.38	\$0.00	\$0.00
Wine Alcohol Gauge	Equipment	1800.00	1	1,800.00 ALL	1800.00			\$16.37	\$0.00	\$0.00
Large Plastic Cylinder	Equipment	350.00	1	350.00 ALL	350.00			\$3.18	\$0.00	\$0.00
Bottler	Equipment	8000.00	1	8,000.00 ALL	8000.00			\$72.76	\$0.00	\$0.00
Smaller Steel Filter	Equipment	5000.00	1	5,000.00 ALL	5000.00			\$45.48	\$0.00	\$0.00
TD 24x38mm corks	Materials/Supplies	7.00	500	3,500.00 ALL		3500.00		\$0.00	\$31.83	\$0.00
TD 24x44mm corks	Materials/Supplies	18.00	500	9,000.00 ALL		9000.00		\$0.00	\$81.86	\$0.00
Wine Bottle Top Covers	Materials/Supplies	7.40	500	3,700.00 ALL		3700.00		\$0.00	\$33.65	\$0.00
Steel Bag to Box Equipment	Equipment	2800.00	1	2,800.00 ALL		2800.00		\$0.00	\$25.47	\$0.00
5L Plastic Measuring Glass	Equipment	800.00	1	800.00 ALL		800.00		\$0.00	\$7.28	\$0.00
Funnel with Filter	Equipment	450.00	1	450.00 ALL		450.00		\$0.00	\$4.09	\$0.00
Bottle Seal Machine	Equipment	22000.00	1	22,000.00 ALL		22000.00		\$0.00	\$200.09	\$0.00

Description	Category	Unit Cost (local)	Quantity	Total Cost (local)	Grant Request (local)	Community Cash (local)	Community In Kind (local)	Grant Request (USD)	Community Cash (USD)	Community In Kind (USD)
Totals:				775,050.00	520,600.00	172,050.00	82,400.00	4,734.88	1,564.80	749.43

Community Cash Contribution

Description	Local Currency	USD	Expected Source of Funds
Wine Press	ALL	\$0.00	
Fire Extinguisher	9800.00 ALL	\$89.13	Project Leader
Transportation Costs	ALL	\$0.00	
Wine Expert Trainers Fees	120000.00 ALL	\$1,091.41	AgroPuka
Office Equipment (Computer, desk, printer, chairs)	ALL	\$0.00	
Spanish style .75L Wine Bottles	ALL	\$0.00	
European style .75L Wine Bottle	ALL	\$0.00	
5L Plastic Wine Bags	ALL	\$0.00	
5L Wine Boxes	ALL	\$0.00	
Wine/Raki Vats	ALL	\$0.00	
Grape Grinder	ALL	\$0.00	
500L Storage Buckets	ALL	\$0.00	
Storage Bucket Tops	ALL	\$0.00	
Smaller Storage Bucket	ALL	\$0.00	
Large Filter	ALL	\$0.00	
Tubing	ALL	\$0.00	
Brackets	ALL	\$0.00	
Kf V12 Washers	ALL	\$0.00	
Kf V16 Washers	ALL	\$0.00	
Wine Alcohol Gauge	ALL	\$0.00	
Large Plastic Cylinder	ALL	\$0.00	
Bottler	ALL	\$0.00	
Smaller Steel Filter	ALL	\$0.00	
TD 24x38mm corks	3500.00 ALL	\$31.83	Outside Investors (Lajthiza/Ardeno)
TD 24x44mm corks	9000.00 ALL	\$81.86	Outside Investors (Lajthiza/Ardeno)
Wine Bottle Top Covers	3700.00 ALL	\$33.65	Outside Investors (Lajthiza/Ardeno)
Steel Bag to Box Equipment	2800.00 ALL	\$25.47	Outside Investors (Lajthiza/Ardeno)
5L Plastic Measuring Glass	800.00 ALL	\$7.28	Outside Investors (Lajthiza/Ardeno)
Funnel with Filter	450.00 ALL	\$4.09	Outside Investors (Lajthiza/Ardeno)
Bottle Seal Machine	22000.00 ALL	\$200.09	Outside Investors (Lajthiza/Ardeno)

Community In Kind Contribution

Description	Local Currency	USD	Describe Community In Kind Contribution
Wine Press	ALL	\$0.00	
Fire Extinguisher	ALL	\$0.00	
Transportation Costs	9900.00 ALL	\$90.04	To be donated by Project Leader as necessary
Wine Expert Trainers Fees	ALL	\$0.00	
Office Equipment (Computer, desk, printer, chairs)	72500.00 ALL	\$659.39	Donated computer, printer, two chairs, desk, and bookshelf for office from Project Leader
Spanish style .75L Wine Bottles	ALL	\$0.00	
European style .75L Wine Bottle	ALL	\$0.00	
5L Plastic Wine Bags	ALL	\$0.00	
5L Wine Boxes	ALL	\$0.00	
Wine/Raki Vats	ALL	\$0.00	
Grape Grinder	ALL	\$0.00	
500L Storage Buckets	ALL	\$0.00	

Description	Local Currency	USD	Describe Community In Kind Contribution
Storage Bucket Tops	ALL	\$0.00	
Smaller Storage Bucket	ALL	\$0.00	
Large Filter	ALL	\$0.00	
Tubing	ALL	\$0.00	
Brackets	ALL	\$0.00	
Kf V12 Washers	ALL	\$0.00	
Kf V16 Washers	ALL	\$0.00	
Wine Alcohol Gauge	ALL	\$0.00	
Large Plastic Cylinder	ALL	\$0.00	
Botler	ALL	\$0.00	
Smaller Steel Filter	ALL	\$0.00	
TD 24x38mm corks	ALL	\$0.00	
TD 24x44mm corks	ALL	\$0.00	
Wine Bottle Top Covers	ALL	\$0.00	
Steel Bag to Box Equipment	ALL	\$0.00	
5L Plastic Measuring Glass	ALL	\$0.00	
Funnel with Filter	ALL	\$0.00	
Bottle Seal Machine	ALL	\$0.00	