



From: Alexander L Riehm
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To Whom it May Concern,

This letter, care of Maya Bretzius, Operations Director, SPOUTS of Water, asserts that **SPOUTS of Water** is the recipient of an award from Development Innovation Ventures (DIV) for activities related to “Large scale distribution of ceramic water filters in Uganda.” The award (AID-OAA-F-16-00044) is a Fixed Amount Award for a period of performance of July 18, 2016 to July 18, 2019. The award represents Stage 1 DIV funding for \$150,000.00. The grant was awarded based on successful completion of the very competitive DIV selection process.

Development Innovation Ventures (DIV) is a year-round, open competition supporting breakthrough solutions to development challenges around the world. DIV’s tiered-funding model, inspired by the venture capital experience, invests comparatively small amounts in relatively unproven concepts, and continues to support only those that prove they work. In short, DIV goal is to source, test, and scale innovative development ideas that are evidence-based, cost-effective, and have the potential to scale to impact millions of people around the world.

SPOUTS of Water won this Stage 1 award based on their potential to offer a cost-effective approach to the challenge, their commitment to evidence of impact, and the potential for their commercial approach to scale. Since winning DIV Stage 1 funding, the creativity and commercial acumen of their leadership has continually impressed the DIV team. Our awards are structured so the disbursement of funding is contingent on achievement of mutually negotiated milestones. SPOUTS has consistently delivered against their milestones, and we have every confidence in their ability to continue to do so. Additionally, they have involved us as partner through the grant period, further giving us confidence in their ability to thoughtfully scale their operations.

I have served as the Agreement Officer’s Representative for this award and as the primary point of contact between SPOUTS and Development Innovation Ventures, and I am happy to discuss the activities involved in this project and the implementing partner’s performance with interested parties at any time. Please contact me at the contact information listed above.

Sincerely,